THE NEW TAX CODE

SYTA Summit

Colorado Springs, Colorado February 9, 2019

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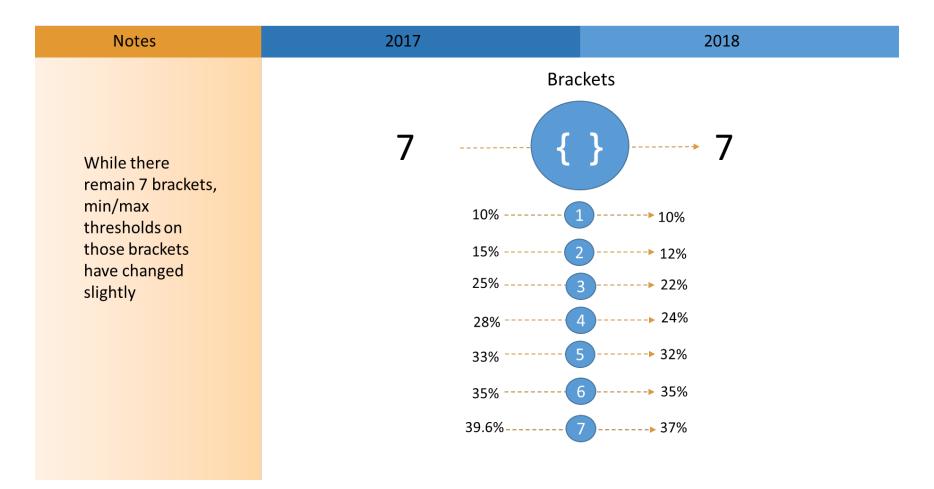
FIRST MAJOR CHANGE IN TAX CODE SINCE 1986







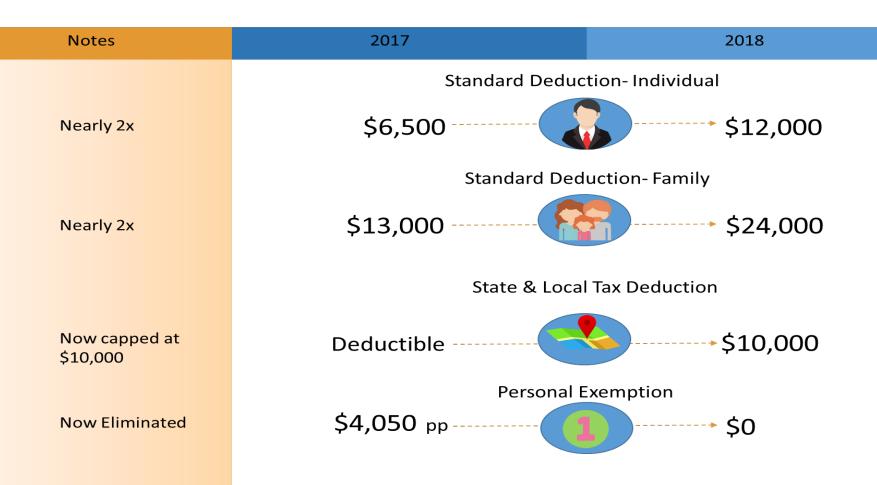








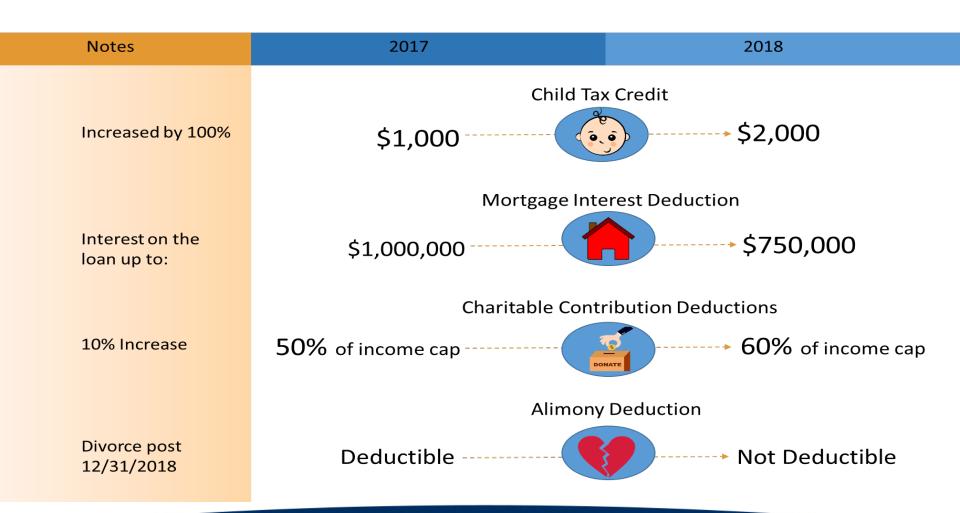


















Notes 2017 2018 Home Seller Tax Deduction-Single Exclude up to this \$250,000 **\$250,000** amount of capital gain: Home Seller Tax Deduction- Married Couple Exclude up to this \$500,000 **\$500,000** amount of capital gain: Kiddie Tax Modification Now taxed at Kiddie Parent's rate Child's rate tax rate (if higher) Expanded use of 529 Plans Now can be used 529 Plans \$10,000 towards private school tuition K-12 (College)







HIGHLIGHTS: CORPORATIONS & PASS THROUGHS

- ✓ Corporate Tax Rate Reduced to a Flat 21%
- ✓ C Corp Versus Flow Through (S Corp) what's better?
- ✓ Increased Code 179 Expensing Now is the time to buy
- ✓ Temporary 100% Cost Recovery of Qualifying Business Assets
- ✓ Luxury Automobile Depreciation Limits Increased
- ✓ Domestic Production Activities Deduction Repealed
- ✓ Employer Deduction for Fringe Benefits Expenses Limited
- ✓ New Deduction for Pass Through Income: S Corps, LLC & Schedule C Section 199a







SECTION 199a – FINAL REGULATIONS

What is the Section 199a Deduction?

Section 199A deduction also known as the Qualified Business Income deduction, arises from the Tax Cuts & Jobs Act of 2017. This is a significant tax break for some business owners.

The regulations detailing the new 20 percent deduction for passthrough business owners are of critical importance to the operators of tour companies and business owners in general, who range from corner travel agency owners to private equity investors in the tourism industry.







SECTION 199a – WHO QUALIFIES

All taxpayers who earn less than \$157,500, or \$315,000 for a married couple, can deduct 20 percent of the income they receive via pass-through businesses from their overall taxable income. But's it's not that easy....

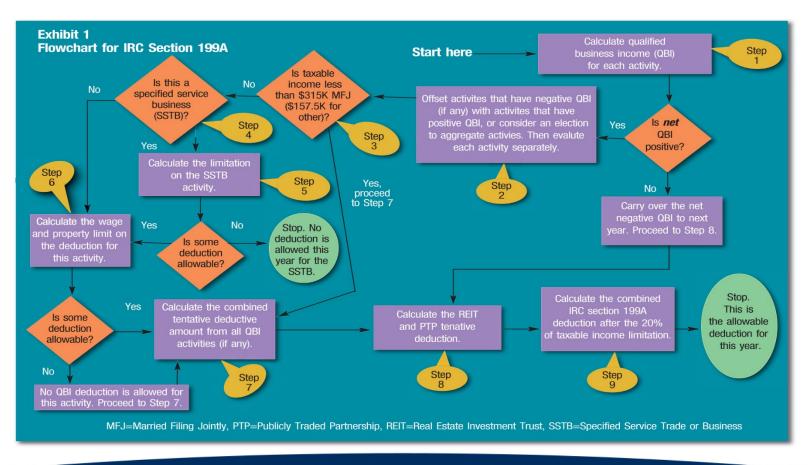
If taxpayers earn above those amounts and aren't service professionals — such as lawyers or accountants; they must meet certain tests to take the full deduction — the size of their deduction depends on how much they pay in employee wages or how much they've invested in capital like real estate.







HOW DO I KNOW IF I QUALIFY? YIKES!









QUALIFICATION SIMPLIFIED

We have determined that the tourism industry qualifies for Section 199a.









LET'S HEAD TO THE WHITEBOARD

Go-Go Student Tours

Revenue

Costs

Gross Profit

Salaries/Wages

Other

Profit

Potential 199a Deduction

½ of Salaries/Wages Paid

199a deduction

\$5,000,000

(3,500,000)

1,500,000

(350,000)

(150,000)

1,000,000

200,000 (20% of Profit)

(175,000)

\$175,000







QUESTIONS?









PRESENTER CONTACT INFORMATION

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Recording

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